

Azul is the largest company 100% focused on Java and the JVM.

- Private, profitable, pure-play software company exclusively focused on Java
- The largest Java engineering team after Oracle
- Shipping Java products to our customers for over 15 years
- Top-tier channel partners covering 88 countries
- 100+ technology partners creating joint solutions for financial services, IoT, Infrastructure, telecom, big data, search, SaaS/PaaS

Azul powers the world's most mission-critical and demanding Java applications for:

- 27% of the Fortune 100
- 100% of the world's Top 10 Trading Companies
- 50% of Forbes Top 10 World's Most Valuable Brands
- 12% of the Global 1000
- Customers include Adobe, Avaya, Deutsche Telekom, Mastercard, Netflix, Priceline, Software AG, Workday, and many more
- Azul builds the Java distro for Microsoft Azure and Azure Stack (the second-largest public cloud in the world)

Azul's momentum has been growing for years.

- Annual Revenue up 71% y/y (GAAP)
- Q2 ARR up 23% y/y
- Q2 GAAP rev up 22%
- 58% CAGR (last 12 quarters)
- Q4 Zulu Enterprise customer growth 93% y/y
- 100% customer satisfaction for the last four quarters
- 7.3 million Azul Open JDK downloads in Q2 vs. 4.2 million in Q1

"With Zing, we were able to reduce our front-end server footprint by more than 30% and our database server footprint by about 50%. This translates into millions of dollars in savings, both hardware freed up and hosting costs avoided."

- Ariel Pisetzky, VP of IT at Taboola

"Zulu was a drop-in replacement and migration has taken less than three months. Had we known how seamlessly and smooth the process would be, we would have switched from Oracle Java to Azul Zulu much earlier on."

- Michael Thalhammer, Head of Software Development at Commend International GmbH

Azul works extensively within the Java ecosystem to evolve and improve production Java.

- Key contributor to Java Open Source community and the OpenJDK project
- Member since 2011 of Java Community Process (JCP) Executive Committee driving the future of Java
- Member of OpenJDK Vulnerability Group ensuring coordinated releases of critical security updates across the industry
- Member of Java Experts Group deciding features for 8 releases of Java SE (JDK9-16EA)
- OpenJDK 6 and 13 project lead

Azul is dedicated to ensuring that customers' Java implementations are secure and in compliance.

- Our builds meet every standard – all Azul products pass TCKs for the appropriate version of Java
- Azul consistently delivers security updates to customers within one hour after release – others take days or weeks
- Other than Oracle, Azul is the only Java leader that provides both quarterly security-only patches for rapid deployment and full quarterly updates combining bugfixes, new features, and security patches
- Azul backported 71 Java critical vulnerability fixes in the last 18 months – while Oracle stopped providing free security updates for the most widely deployed versions of Java (Java 8 and 11) in Jan. 2019 – leaving users exposed
- Azul also backports security updates and bugfixes to Java SE 6, 7, and 13

Azul provides the same open source Java but at lower cost and with better support.

- Because Oracle Java and Azul Zulu JDK are based on the same open-source OpenJDK code, they have virtually identical performance. The difference is in cost and support
- Azul customers can reduce their Java TCO as much as 90%. Azul guarantees a minimum of 25% savings. Typical savings range from 50 to 90%. Big Java shops save millions
- Azul's support is loved by customers because it helps them stay on track, deliver great systems, and meet their own SLAs

“One of the big benefits of Zulu Enterprise is its strong support.... Customers perceive Azul as really trying to work with them to find the best solution that fits their business needs.”

- VP, Global Information Security

“Azul's support team is unparalleled. If there is an issue, they respond, and things are fixed within an hour. They never fail to meet that SLA.”

- Chief Strategy Officer